

2020 AUCTIONS

CUP OF EXCELLENCE & NATIONAL WINNER OPENING PRICES

GUATEMALA

\$4.90/lb	87+ COE
\$3.75/lb	85+ NW
2-25 lbs	Lot Sizes

COSTA RICA

\$5.00/lb	87+ COE
\$3.75/lb	85+ NW
12-25 lbs	Lot sizes

NICARAGUA

\$4.50/lb	87-87.99 COE
\$5.00/lb	88-89.99 COE
\$5.50/lb	90+ COE
\$3.75/lb	85+ NW
5-25 lbs	Lot Sizes

EL SALVADOR

\$4.50/lb	87-87.99 COE
\$5.00/lb	88-89.99 COE
\$6.00/lb	90+ COE
\$3.50/lb	85+ NW
4-20 lbs	Lot sizes

ALL OTHER AUCTIONS

\$5.50/lb	87+ COE
\$3.50/lb	85-85.99 NW
\$4.00/lb	86+ NW
11-46 lbs	Lot Sizes

- COE coffee is packaged in two 15kg vacuum-packed bags.
- NW coffee is packaged in 40kg hermetic bags, varies by country.
- 5 lbs = 30kg = 66.14 lbs exportable green coffee

AUCTION SCHEDULE

June 22-26	Ethiopia NW
June 25	Ethiopia COE
July 13-31	Nicaragua NW
July 16	Nicaragua COE
July 20-Aug 7	Guatemala NW
July 28	Guatemala COE
July 27-Aug 14	El Salvador NW
July 30	El Salvador COE
August 5	Costa Rica COE
August 3-21	Costa Rica NW

Want to join a buying group? Email
info@cupofexcellence.org



2020 Brazil, Peru and Colombia
 auction dates coming soon.



40%
 winnow, fines